



MARCH 4, 2025

Tariffs inject uncertainty and volatility into outlook and financial markets



Eric Savoie, MBA, CFA, CMT
Senior Investment Strategist
RBC Global Asset Management Inc.



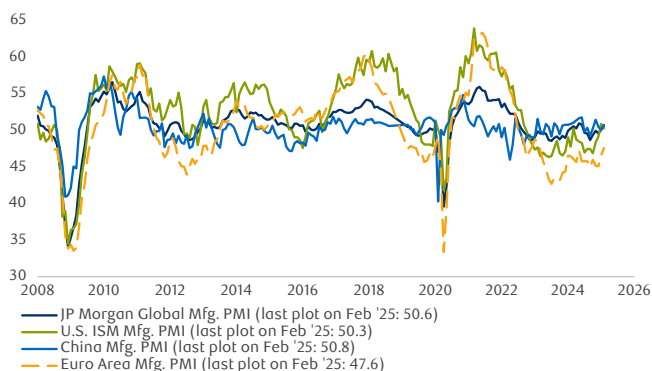
Daniel E. Chornous, CFA
Global Chief Investment Officer
RBC Global Asset Management Inc.

U.S. President Trump’s tariff threats widened the range of possible outcomes for the economy and injected volatility into financial markets as investors contemplate a variety of scenarios. The worst-case situation would be large-scale tariffs applied to America’s most important trading partners with commensurate retaliation by those countries, which would likely result in higher prices, reduced economic activity and higher unemployment. That said, negotiations are ongoing, and the ultimate impact of tariffs will depend on their scope, size, and how long they are in effect. Our base case is one where only part of the proposed tariffs are applied and for some of them to be in place for a temporary period while others may persist. In this scenario, economies would face a slight headwind but not enough to tip the global economy into recession. But in a scenario where the full scope of tariffs remains for an extended period, economies could encounter more trouble.

That said, a variety of positive factors lead us to believe growth will prevail at a moderate clip. Global leading economic indicators have been improving since the fall of last year and are consistent with modestly expanding economic activity (Exhibit 1). Despite some recent tentative softness, the U.S. labour market is healthy and business sentiment is

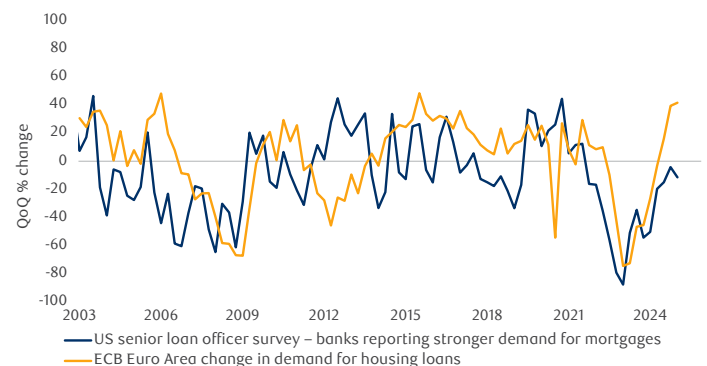
reasonably supportive. Moreover, falling interest rates since mid-to-late 2024 in the world’s major economies should be supportive of activity over the year ahead, and both the availability and demand for loans has already improved in the U.S. and especially in Europe (Exhibit 2).

Exhibit 1: Global purchasing managers’ indices



Source: Macrobond, RBC GAM

Exhibit 2: Change in demand for mortgages



Note: As of Q1 2025. Source: Federal Reserve, European Central Bank, Macrobond

Other risks include China and geopolitical challenges

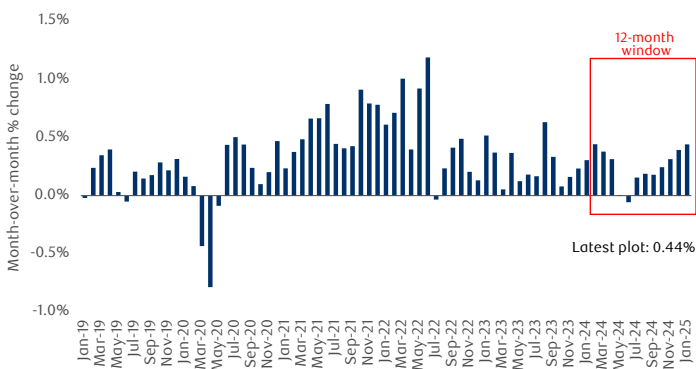
Aside from tariffs which could weigh on business and consumer confidence, other risks include China’s highly indebted economy, as well as geopolitical challenges in the Middle East and in Ukraine/Russia. That said, progress could be taking place. China’s property-market slump appears to be stabilizing, a ceasefire is tentatively in place in Gaza, and peace negotiations could begin between Russia and Ukraine. All these developments remain highly fluid and represent sources of uncertainty for the economy and markets.

Central bank easing may slow as inflation’s descent has moderated, though tariffs add uncertainty

Global central banks are likely to continue lowering interest rates against this backdrop, but the pace of rate cuts is likely to slow going forward. In the U.S., the Fed’s latest decision has been to pause interest rate cuts and await further evidence that inflation is coming down, particularly given the last several prints have pointed to a slight acceleration in price increases and given the inflationary effect of tariffs (Exhibit 3). With the economy currently on solid footing and inflation still above the 2.0% target, there seems no immediate need to continue aggressive rate cuts, and central banks can be more patient. But if tariffs persist, their negative impact on growth could nudge central banks to provide more accommodation.

Exhibit 3: U.S. CPI Inflation

Month-over-month % change



Note: As of January 31, 2025. Source: Bloomberg, RBC GAM

Bonds offer decent return potential, albeit slightly less after latest rally

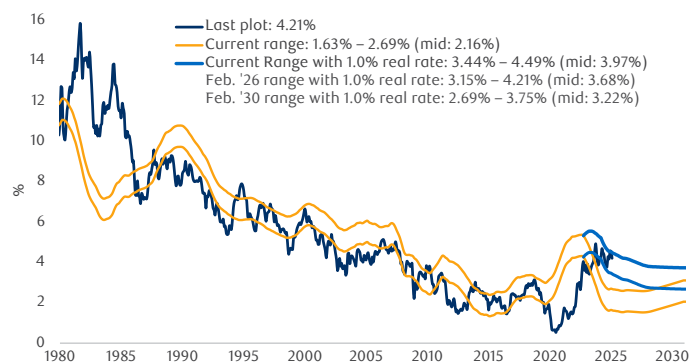
Government bond yields have been highly volatile over the past quarter as investors weighed the impact of the new U.S. administration on economic growth, inflation, and fiscal stability. The U.S. 10-year yield rose to 4.80% in January 2025 from a low of 3.61% in September and then fell to 4.21% in February. Our equilibrium model suggests the appropriate yield for U.S. 10-year ranges between 3.4% and 4.5% and we have used these ranges as a guide for tactical asset allocation decisions (Exhibit 4). At current levels, our model suggests sovereign bonds offer decent return potential, although less so after the recent rally, with only modest valuation risk if inflation continues to fall toward central bankers’ 2% targets over the medium term.

U.S. mega-cap technology stocks lead latest sell-off, while European equities shine

After a strong run in 2024, stocks have encountered a relatively turbulent start to 2025 where leadership may be transitioning away from last year’s winners to markets with relatively attractive valuations. The S&P 500 generated a 23.3% return last year, led by the Magnificent-7 – a group of mega-cap technology companies – which gained 56.0% in 2024. As a result of these outsized gains, the S&P 500 reached

Exhibit 4: U.S. 10-year T-bond yield

Equilibrium range



Note: As of February 28, 2025. Source: RBC GAM

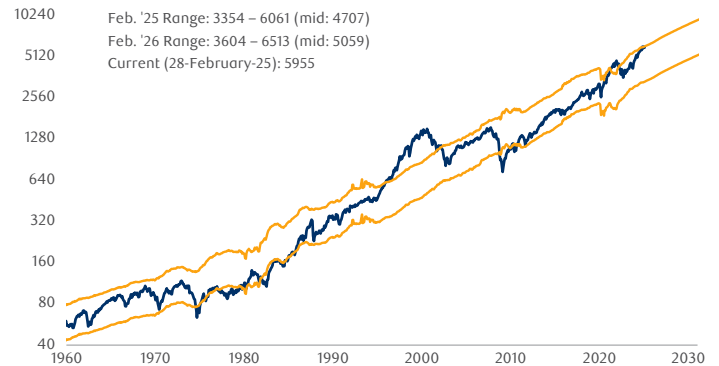
more than one standard deviation above our modelled estimate of fair value which suggests further upside will likely be limited. But other regions such as Europe and emerging markets continue to trade at attractive distances below their fair values (exhibits 5 and 6). So far this year, the richly valued S&P 500 has gained just 1.2% and the even more expensive Magnificent 7 is down 4.6%, but the European Stoxx 600 gained 11% and the MSCI Emerging Markets Index returned 2.0%, all in U.S. dollar terms (Exhibit 7). While it remains to be seen if these trends will persist, a broadening in the equity-market rally beyond U.S. mega-cap technology stocks could be a welcome sign that breathes new life into the bull market.

High equity-market valuations demand strong earnings growth to deliver decent returns

For U.S. large-cap stocks to deliver further gains from currently elevated valuations, delivering strong earnings growth and maintaining elevated investor confidence are both becoming critical. Analysts are projecting S&P 500 earnings per share to rise 10% in 2025 to \$270.46 followed by another 14% gain in 2026 to \$308.38. These figures are optimistic but even if they are achieved, the S&P 500 only delivers reasonable gains if valuations remain elevated.

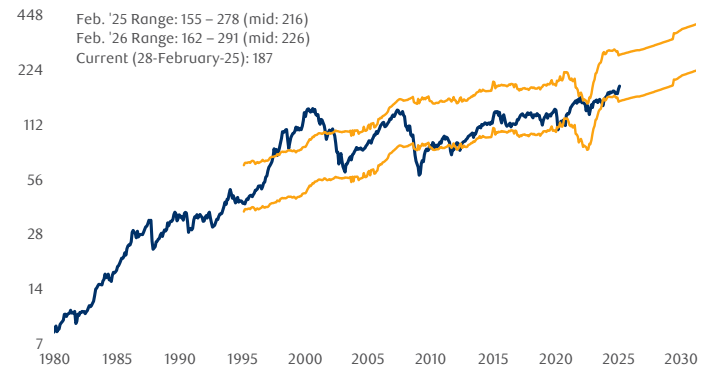


Exhibit 5: S&P 500 equilibrium
Normalized earnings & valuations



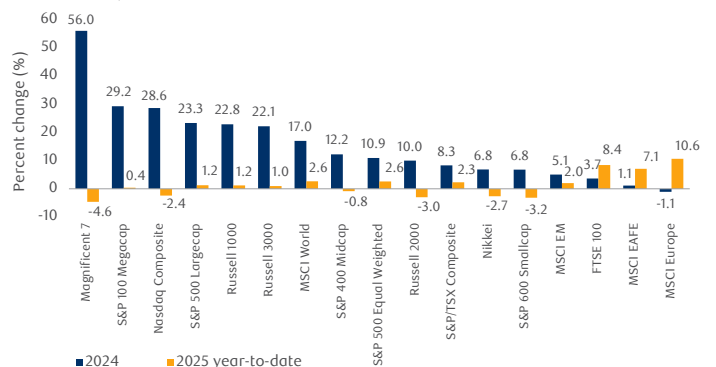
Note: As of February 28, 2025. Source: RBC GAM

Exhibit 6: MSCI Europe equilibrium
Normalized earnings & valuations



Note: As of February 28, 2025. Source: RBC GAM

Exhibit 7: Major indices' price weighted change in USD
2024 and year-to-date 2025



Note: As of February 28, 2025. Magnificent 7 includes Apple, Microsoft, Alphabet, Amazon, Nvidia, Meta and Tesla. Source: Bloomberg, RBC GAM

Exhibit 8: Earnings estimates and alternative scenarios for valuations and outcomes for the S&P 500

	Consensus		Total return		Consensus		Annualized total return	
	P/E	2025	2025	P/E	2026	2026	2026	
+2 Standard Deviation	26.6	7203.5	22%	27.1	8347.5	21%		
+1 Standard Deviation	22.1	5981.3	2%	22.5	6931.1	10%		
+0.5 Standard Deviation	19.9	5370.2	-9%	20.2	6222.9	4%		
Equilibrium	17.6	4759.0	-19%	17.9	5514.8	-3%		
-0.5 Standard Deviation	15.3	4147.9	-29%	15.6	4806.6	-10%		
-1 Standard Deviation	13.1	3536.8	-39%	13.3	4098.4	-17%		
-2 Standard Deviation	8.6	2314.5	-60%	8.7	2682.1	-33%		

Note: As of February 28, 2025. Total returns for 2026 are annualized. Source: LSEG I/B/E/S, RBC GAM

Should the S&P 500 trade at a price-to-earnings multiple of 20x – about 0.5 standard deviations above equilibrium – the Index would reach 5370 by the end of this year (a drop of 9%), and 6223 by the end of next year (a gain of 3.7% over 22 months) (Exhibit 8). Double digit returns can be achieved, but doing so would require lots of positives all coming to

fruition such as moderate economic growth translating to decent revenue growth, rising corporate profit margins to fuel elevated corporate profit growth, and investor sentiment remaining highly optimistic to sustain above-average valuations.



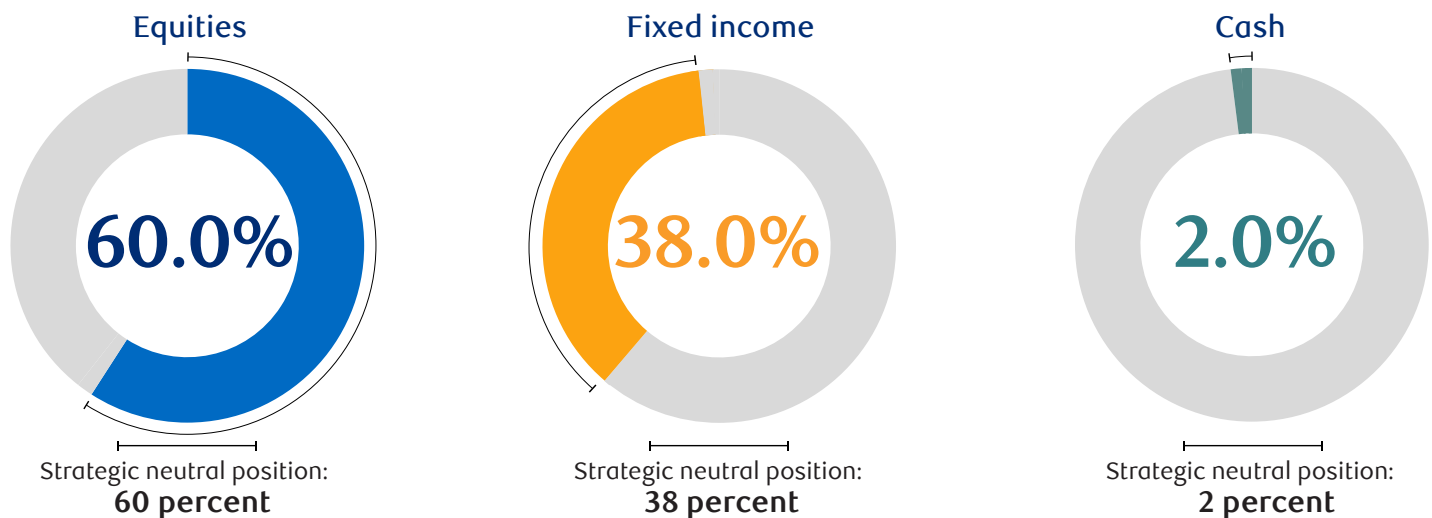
Asset mix: maintaining neutral asset mix with preference for less expensive equities

Balancing the near-term risks with the longer-term opportunities, we are maintaining a relatively cautious positioning in our asset mix. Our base case is for the economy to continue growing at a moderate pace, though we recognize that the uncertainty around tariffs means the outlook is cloudy and subject to large deviations from our central scenario. We expect central banks to continue lowering interest rates and, in this environment, bonds offer decent return potential with only modest valuation risk. That said, we have been active in tactically managing our fixed income exposures given the large swings in yields more recently. Earlier in the quarter, we added 50 basis points to our fixed

income allocation, sourced from cash, moving to a slight overweight as U.S. 10-year yields surged beyond 4.60%. But as yields fell sharply back below 4.30% a month later, we reversed that trade moving our position back to neutral. In equities, we are maintaining a neutral allocation given our concerns about elevated valuations in U.S. large-cap growth stocks. But we have adjusted the regional tilts within our stock allocation this past quarter, reducing exposure to North American equities in favour of international and emerging market equities where valuations are relatively more appealing. Our current recommended asset mix for a global balanced investor is 60.0% equities (strategic: “neutral”: 60%), 38.0% bonds (strategic “neutral”: 38%) and 2.0% in cash (Exhibit 9).

Exhibit 9: Recommended asset mix

RBC GAM Investment Strategy Committee



Note: As of March 4, 2025. Source: RBC GAM

Disclosure

This document is provided by RBC Global Asset Management (RBC GAM) for informational purposes only and may not be reproduced, distributed or published without the written consent of RBC GAM or its affiliated entities listed herein. This document does not constitute an offer or a solicitation to buy or to sell any security, product or service in any jurisdiction; nor is it intended to provide investment, financial, legal, accounting, tax, or other advice and such information should not be relied or acted upon for providing such advice. This document is not available for distribution to investors in jurisdictions where such distribution would be prohibited.

RBC GAM is the asset management division of Royal Bank of Canada (RBC) which includes RBC Global Asset Management Inc. (RBC GAM Inc.), RBC Global Asset Management (U.S.) Inc. (RBC GAM-US), RBC Global Asset Management (UK) Limited (RBC GAM-UK), RBC Global Asset Management (Asia) Limited (RBC GAM-Asia) and RBC Indigo Asset Management Inc. (RBC Indigo), which are separate, but affiliated subsidiaries of RBC.

In Canada, this document is provided by RBC GAM Inc. (including PH&N Institutional) and/or RBC Indigo, each of which is regulated by each provincial and territorial securities commission with which it is registered. In the United States, this document is provided by RBC GAM-US, a federally registered investment adviser. In Europe this document is provided by RBC GAM-UK, which is authorised and regulated by the UK Financial Conduct Authority. In Asia, this document is provided by RBC GAM-Asia, which is registered with the Securities and Futures Commission (SFC) in Hong Kong.

Additional information about RBC GAM may be found at www.rbcgam.com.

This document has not been reviewed by, and is not registered with any securities or other regulatory authority, and may, where appropriate and permissible, be distributed by the above-listed entities in their respective jurisdictions.

Any investment and economic outlook information contained in this document has been compiled by RBC GAM from various sources. Information obtained from third parties is believed to be reliable, but no representation or warranty, express or implied, is made by RBC GAM, its affiliates or any other person as to its accuracy, completeness or correctness. RBC GAM and its affiliates assume no responsibility for any errors or omissions in such information.

Opinions contained herein reflect the judgment and thought leadership of RBC GAM and are subject to change at any time. Such opinions are for informational purposes only and are not intended to be investment or financial advice and should not be relied or acted upon for providing such advice. RBC GAM does not undertake any obligation or responsibility to update such opinions.

RBC GAM reserves the right at any time and without notice to change, amend or cease publication of this information.

Past performance is not indicative of future results. With all investments there is a risk of loss of all or a portion of the amount invested. Where return estimates are shown, these are provided for illustrative purposes only and should not be construed as a prediction of returns; actual returns may be higher or lower than those shown and may vary substantially, especially over shorter time periods. It is not possible to invest directly in an index.

Some of the statements contained in this document may be considered forward-looking statements which provide current expectations or forecasts of future results or events. Forward-looking statements are not guarantees of future performance or events and involve risks and uncertainties. Do not place undue reliance on these statements because actual results or events may differ materially from those described in such forward-looking statements as a result of various factors. Before making any investment decisions, we encourage you to consider all relevant factors carefully.